Enterprise Business Unit-I, 225 Eastern Court, BSNL CO Janpath, New Delhi – 110001 Ph. 011-23766882; Fax 23708121



2-11//2013/EB-I/IDC

Dated: 21-05-2013.

To

- Sr. GMs / GMs ( Enterprise Business), Ahmadabad/Bangalore/Chennai/Hyderabad/ Kolkata/Mumbai/NCR-I/NCR-II/Pune/Rajasthan Telecom Circle/Haryana Telecom Circle
- 2. GMTD (Faridabad/Gurgaon/Noida/Ghaziabad)

Subject – Launch of Cloud services by/ M/s dimension Data on 28-05-2013 in Delhi – Reg.

BSNL along with M/s Dimension Data will be launching Cloud Computing Services in Delhi at 8, Windsor Place, Conaught Place, Janpath Road, New Delhi 110001 on 28-05-2013. The brief of cloud computing is attached at Annexure "A". The inauguration will be done by Hon'ble MoC & IT Shri Kapil Sibal along with CMD BSNL.

We intend to invite all our potential Platinum/Gold customers in the launch event. Invitations are being sent to you by M/s Dimension Data shortly.

It is requested to depute our officers to hand over the invitations to respective Platinum/Gold customers personally.

(R P Sharma) Sr GM (EB-1) BSNL CO, New Delhi

Copy to:-

1. PPS to Director (EB) for kind information please.

2. PGM (EB) / GM (EB-II) / GM (Ent. - Fin)





# Advantage BSNL IDC

A snapshot of our differentiators



Bharat Sanchar Nigam Limited and Dimension Data have formed a strategic alliance to provide Indian enterprises the power of cloud computing via their data centre services in India. These services are designed to meet global IT standards, with effective connectivity, manageability and security.

Some of the onecloud<sup>™</sup> differentiators are listed as below:



#### India's first Uptime Institute Certified data centres:

With combined connectivity and IT services availability from BSNL, onecloud™ can offer enterprisegrade SLAs for Data Centre & Cloud Services with an assured uptime of 99.982%.



#### Low latency Internet Data Centres (IDC) / cloud services:

BSNL's high speed network scaling up to STM64 connects the data centres to remote locations In India offering less than 50 millisecond convergence.



#### Highest levels of data Integrity and security:

onecloud<sup>™</sup> offers assured protection with security built at five levels covering over 25 check points, ISO 27001 certified and & compliant to SSAE 16 / ISAE 3402 standards.



#### True 'utility' models: onecloud™ offers a comprehensive suite of Data

Centre & Cloud services designed to meet all client requirements from entry level to advanced usage options.



# Integrated service management tool:

A globally proven simplified management tool to manage options, provision services, metering and reporting that can be accessed from anywhere is provided to all onecloud<sup>™</sup> clients.



### Efficient data centre cluster:

Our service is backed by the most efficient and agile data centre, enabling greater automation and responsiveness in the delivery of business services. Some of our features include high performance switching architecture, the best switching and routing designs available, hardware-based encryption and more.

#### **Our Portfolio**



#### Managed Colocation

Give your business the power of a full-fledged Internet infrastructure with world class facilities at a fraction of its cost.

### **Managed Hosting**

Deploy IT as a utility with a wide portfolio that can give you the solution you seek, especially when combined with onecloud™ Managed Services.

#### **Managed IT Services**

The primary focus of managed services is to enhance efficiency of business management, Relegate repetitive functions and their management to a specialist.

#### Cloud Services

onecloud™ Cloud Services is probably India's most comprehensive suite of applications and infrastructure offered as a service.

Some of the services offered are as listed below:

#### onecloud<sup>™</sup> Secure Compute

We provide enterprises with a virtual data centre(VDC) that can be customised to suit specific solution needs. It allows you to leverage economies of scale and increased redundancy.

#### onecloud<sup>™</sup> Secure Storage

This service is an encrypted solution that allows secure storage and retrieval of data from anywhere with Internet connectivity.

### onecloud™ Secure Messaging

Get the efficiency and freedom of a mobile, collaborative messaging environment without the administrative overheads. Secure access is provided to e-mail from within the corporate network or outside, through a number of means.

#### onecloud<sup>™</sup>Secure Desktop

Get secure virtual desktop access to your applications, files and email anywhere you want. Support structures are available 24/7 with remote control capabilities allowing easy assistance.

# onecloud<sup>™</sup> Seamless Video Conferencing

An IP-based enterprise-class, end-toend video conferencing solution that ensures no initial cost on equipment. The service is modular and flexible; you pay for only the resources you

## onecloud<sup>™</sup> Enhanced Web Filtering

The service integrates inbound and outbound filtering and anti-malware blocks spam, strips threats and reduces risky or unproductive surfing.

#### onecloud<sup>™</sup>Enhanced E-mail Filtering

Automatically block spam, phishing scams, viruses, and inappropriate email content in the cloud, before it reaches your network without the hassles of buying hardware, installing multiple software and painful maintenance operations

#### onecloud<sup>™</sup> Reliable Backup & Restore

Our backup and restore services both protect your data and eliminate the complicated and expensive task of managing the data backup lifecycle.

#### onecloud™ Business Continuity Services

Our Disaster Recovery and Business Continuity service ensures your organisation can get back, up and running almost immediately in the event of a disaster.

### onecloud<sup>™</sup> Secure Gateway

Eliminate capital expenditure on costly on-site infrastructure and transform the delivery of Network Interconnection services into a secure, managed service with guaranteed recovery outcomes and manageable operating costs.



